

Dear Supplier,

We have a mission at Bristol Myers Squibb: To discover, develop and deliver innovative medicines that help patients prevail over serious diseases. But our responsibility as a corporation extends even further. We must also maintain the highest standards of sustainability.

This issue is comprehensive and global, encompassing the products we make and how we make them. It includes our facilities, our employees and our supplier partners. We need you, our suppliers, to work with us. We are strong believers in partnering with our suppliers as we move through a journey of improved corporate citizenship.

We have made a bold commitment to a sustainable future with our Sustainability Goals. Those goals include 100 percent renewable electricity by 2030 and 100 percent electric vehicles in our fleet, equitable water use, net neutral carbon emissions, science-based targets and zero waste to landfill by 2040.

With more than 80 percent of emissions and significant environmental, social and governance risks coming from our supply chain, Bristol Myers Squibb's Strategic Sourcing and Procurement organization has committed to a leading sustainability vision. This commitment will enable responsible sourcing and a positive impact on partners throughout the value chain.

We believe the benefits of this initiative far outweigh the work behind it. We want to positively impact the communities where we live, work, and serve, following the highest ethical standards.

Bristol Myers Squibb has chosen EcoVadis, a global Corporate Social Responsibility-rated company whose methodology is based on international standards, to conduct individual sustainability performance assessments of our suppliers. I am asking you to register with EcoVadis and take the sustainability assessment [here](#). You will receive a sustainability scorecard from EcoVadis with detailed insights into your strengths, along with areas for improvement. This is an opportunity for us to begin embedding sustainability into our business relationship.

There are solid business reasons for implementing a strong and responsible program

around sustainability. Our Responsible Sourcing Program will help us, and you, improve brand reputation, avoid risk and build better stakeholder relations.

But most importantly, there is an urgency surrounding environmental and social topics that requires quick action. Working with non-compliant business partners is a risk we cannot afford to take; participation in this program is necessary. Your assessment results will be integrated into our broader Responsible Sourcing Program. I strongly recommend visiting [EcoVadis](#) to learn about the assessment, terms and conditions and associated fees.

Good sustainability performance is part of being a Bristol Myers Squibb supplier and building strong partnerships with us. I am excited to work with you on this strategic initiative for a more sustainable future, and I thank you for your support in this important endeavor.

Sincerely,

Paula Glickenhau
Senior Vice President & Chief Procurement Officer
Bristol Myers Squibb