

Johnson Controls
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U.S.A.



Jesus Sanchez
Vice President Responsible Sourcing & Sustainability

November 10, 2025

Dear Supplier Partner,

At Johnson Controls, we believe our leadership in sustainability ultimately creates long-term benefits for our customers, employees, shareholders, and society. From the way we run our manufacturing plants to the work we do with our customers, we are constantly looking for new and innovative ways to ensure a more sustainable future for our planet.

In my role overseeing supplier sustainability, I must ensure that our extended supply chain understands the urgency of the matter and shares in our commitment to [sustainability](#). The first step on our sustainability agenda is to develop transparency around your Environmental, Social & Governance (ESG) performance.

Johnson Controls has chosen EcoVadis, a global sustainability rating company, to conduct individual sustainability performance assessments of our supplier partners. EcoVadis will equip you with the tools and understanding to actively participate in our supply chain sustainability initiative. We put great trust in our suppliers and ask for transparency. Whether you are a supplier early in your sustainability journey or an industry leader, we ask you to review the material at this site, apply it, and practice it.

As a supplier partner to Johnson Controls, I am personally requesting that you register your company on the EcoVadis platform and complete the assessment. You will receive a sustainability scorecard from EcoVadis with detailed insights into your strengths along with areas for improvement. This is a good starting point for a sustainable, long-term business relationship. Your regular Johnson Controls procurement contact is available to answer any questions pertaining to our strategy and how it impacts you.

Please note that ESG performance is now of equal weight as quality, delivery, and commercial performance on the Johnson Controls supplier scorecard. A minimum score of 45 or active engagement in corrective actions to achieve a score of 45 is the expectation of our supplier partners. Going forward, we will use ESG performance as a mechanism to rationalize our supply base. Therefore, I strongly recommend [reviewing the explanatory videos on sustainability](#), the documents about the EcoVadis assessment, [EcoVadis Terms & Conditions](#), and your [associated fees](#) included in this documentation.

Thank you in advance for investing your time in completing this assessment and for joining this strategic initiative for a more sustainable future.

Best Regards,

A handwritten signature in black ink that reads "Jesus Sanchez". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Vice President Responsible Sourcing & Sustainability